

Message Text

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47

ACTION EA-10

INFO OCT-01 ISO-00 EB-06 RSC-01 /018 W

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R 290652Z OCT 74

FM AMEMBASSY MANILA

TO USDOC WASHDC

INFO SECSTATE WASHDC 7965

UNCLAS MANILA 12822

E.O. 11652: N/A

TAGS: BBSR, RP

SUBJ: WTDR/FTI - NORTHERN PACIFIC CORPORATION

REF: USDOC WASHDC 13479

1. PHILIPPINES 2. CNTRY CODE: 565 3. SER NO: NA

4. NORTHERN PACIFIC CORPORATION

4A. CODE: 4B. CODE: A 4C. CODE: X

5. P.O. BOX 1889 MANILA; RM. 301-302 CAMPUS RUEDA BLDG., 310
TINDALO ST., BO. SAN LORENZO, MAKATI

6. RIZAL, PHILIPPINES

7. ESTBL: 1960 8. EMPL: 20 9. SIZE: (19-X) LARGE

10. REPUTATION: (22-X) GOOD 12. RPT. DATE: 10/74

13A. 28100/235 INDENTS, DIST. & IMP. INDUSTRIAL CHEMICALS

13B. 28340/235 INDENTS, DIST. & IMP. PHARMACEUTICAL CHEMICALS

13C. 28652/235 INDENTS, DIST. & IMP. DYES

13D. 20874/235 INDENTS, DIST. & IMP. FOOD COLORINGS

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13E. 28220/235 INDENTS, DIST. & IMP. SYNTHETIC RUBBER

13F. 28653/235 INDENTS, DIST. & IMP. PIGMENTS

13G. 28690/235 INDENTS, DIST. & IMP. SILICONES

13H. 28240/235 INDENTS, DIST. & IMP. SYNTHETIC FIBERS

13I. 20761/235 INDENTS, DIST. & IMP. LINSEED OIL

13J. 35230/235 INDENTS, DIST. & IMP. AGRICULTURAL MACHINERY

13K. 35594/235 INDENTS, DIST. & IMP. RUBBER-WORKING
MACHINERY AND EQUIPMENT

13L. 35493/235 INDENTS, DIST. & IMP. WELDING EQUIPMENT

13M. 35531/235 INDENTS, DIST. & IMP. CHAIN SAWS

13N. 20924/4 EXP. FROZEN SHRIMP

14. OFFICER: ADOLF J. MAACK, VICE-PRES. & GEN. MGR.

15. CABLE: "NORPACOR" MANILA 16. TELEX: NA

17. PHONE: 88-65-91 TO 95

18. FINANCIAL REFERENCES: BANK OF PHILIPPINE ISLANDS,
MANILA BANKING CORPORATION, FIRST NATIONAL CITY BANK, ALL
MANILA AND COMMERCIAL BANK & TRUST COMPANY OF THE PHILIPPINES,
MAKATI, RIZAL; PHILIPPINES. TRADE REFERENCES: SEE ITEM #19.

19. MAJOR FOREIGN FIRMS REPRESENTED: VANDERBILT EXPORT
CORPORATION, NEW YORK CITY, N. Y., INDUSTRIAL CHEMICALS;
VULCAN EQUIPMENT COMPANY, CANADA, VULCANIZING EQUIPMENT, RE-
TREADING EQUIPMENT, ETC.; POLYSAR INTERNATIONAL S.A., SWIT-
ZERLAND; RHONE POULENS CHEMICALS AND UGINE KUHLMAN LTD., BOTH
PARIS, FRANCE; INDUSTRIAL CHEMICALS; EXCLUSIVE AGENCIES AC-
QUIRED SEVERAL YEARS AGO.

20. POST'S EVALUATION OF FIRM: GENERAL OFFICES AND WARE-
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HOUSE MAINTAINED IN MAKATI, RIZAL. INDENTS, IMPORTS AND DIS-
TRIBUTES ON WHOLESALE INDUSTRIAL AND PHARMACEUTICAL CHEMICALS,
AGRICULTURAL MACHINERY AND EQUIPMENT AND ITS PARTS AND ACCES-
SORIES. REQUIREMENTS ARE OBTAINED FROM SWITZERLAND, FRANCE,
CANADA AND UNITED STATES. MERCHANDISE MARKETING NATIONWIDE
THROUGH TELEPHONE CONTACTS, DIRECT ORDERS OF CUSTOMERS AND
BY 5 SALESMEN COVERING GREATER MANILA AREA. ALSO ACTIVE AS
EXPORTER OF FROZEN SHRIMP TO UNITED STATES AND JAPAN. OFFICERS

APPEAR EXPERIENCED AND QUALIFIED AND HAVE OTHER BUSINESS
INTERESTS. AS OF SEPTEMBER 30, 1973 TOTAL ASSETS P3.7
MILLION, NET WORTH P993,700, SALES P5.8 MILLION WITH NET
INCOME P81,300. CREDIT REPUTATION, SATISFACTORY. RECOMMENDED
AS TRADE CONTACT FOR INTERESTED AMERICAN FIRMS.
SULLIVAN

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Message Attributes

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TAGS: BBSR, RP
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